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Your Success, Our Commitment

### Who We Are

### At APJ Juris Global, Your Success is Our Priority.

We empower you to strategically tackle legal challenges that seem complex and daunting. Our approach simplifies the legal process, offering tailored solutions and removing unnecessary complexity, allowing you the clarity to make informed decisions and drive your business forward.

With meticulous attention to detail and an unwavering commitment to excellence, our solutions are clear, cost-effective, and aligned with your best interests.

As your trusted legal advisors, we provide consistent, reliable support in managing intricate transactions or navigating day-to-day legal matters. We deliver high-quality legal solutions that are effective and accessible.

At APJ Juris Global, we stand by our motto: "Your Success, Our Commitment."

### What We Stand For

#### Vision

To be a trusted legal partner of choice, empowering our clients to achieve success through innovative, client-focused legal solutions. Through continuous improvement and a collaborative approach, we strive to remain at the forefront of legal practice, delivering impactful outcomes for our clients.

#### Mission

Our mission is to foster long-term partnerships by delivering practical solutions, leveraging deep legal expertise, and consistently upholding the highest ethical standards in all our practices.

#### Values

We are committed to client success, ethical integrity, and excellence in service, ensuring transparency and accountability in every engagement.

### Our Approach

We take a client-centered, solutions-driven approach, working closely with clients to understand their unique challenges and goals. By combining deep legal expertise with proactive, practical strategies, we deliver tailored solutions that drive success, fostering trusted partnerships built on reliability and results.

# Why Us

#### **Client-Centric Solutions**

We tailor our legal services to fit your specific needs, aligning our strategies with your business goals. By offering personalized, sustainable solutions, we help you navigate complex legal landscapes with ease.

### **Affordability Without Compromise**

Quality legal support should be accessible. Our competitive pricing ensures high standards of service while delivering value that drives success without exceeding your budget.

### Practical, Actionable Advice

We provide clear, straightforward guidance that's easy to implement, helping you make informed decisions quickly and reducing legal complexity.

### Proactive Risk Management

We focus on identifying risks early, offering preventative strategies to protect your interests and maintain your competitive edge.

### Responsive and Accessible

Our commitment to service means being responsive and available, ensuring your concerns are addressed promptly and your experience is seamless.

## Practice Areas

#### Company Law and Corporate Governance Advisory

We advise on mergers and acquisitions, joint ventures, regulatory compliance, and corporate due diligence in the GCC, providing strategic guidance on corporate governance frameworks to ensure compliance with listing regulations, securities laws, and financial reporting obligations.

#### **Business Incorporation and Corporate Services**

We provide comprehensive business lifecycle management, including company incorporation and registration (mainland and free-zone), corporate secretarial support, regulatory filings, governance restructuring, and dissolution, ensuring full regulatory adherence.

#### **Contract and Commercial Laws**

We draft, negotiate, and enforce commercial contracts that comply with GCC legal frameworks. Our services focus on minimizing risk and safeguarding your interests in a dynamic legal landscape.

#### **Intellectual Property Law**

We provide region-specific advice on IP registration, enforcement, and licensing, ensuring your rights are protected across the GCC's diverse jurisdictions.

#### Banking and Finance Laws

We assist businesses in navigating complex financial regulations and ensuring compliance with GCC banking and securities laws, offering expertise in structuring financial transactions, advising on regulatory frameworks, and mitigating risks associated with cross-border investments and banking operations.

## Practice Areas

#### **Foundation and Trust Laws**

We provide expert guidance on establishing and managing trusts and foundations in the GCC, ensuring compliance with local legal requirements and cultural nuances, including drafting trust deeds and structuring trusts and foundations for estate planning and asset protection.

#### **Employment and Immigration Laws**

Our employment and immigrations law practice offers strategic advice on drafting contracts, developing workplace policies, and resolving disputes in accordance with GCC labor regulations, safeguarding your business operations and interests.

#### Family Law

We offer culturally sensitive legal support for family matters, including divorce, child custody, asset division, testamentary instruments, wills and succession planning, and gift deeds, providing compassionate guidance while navigating the region's unique family law frameworks.

#### **Data Protection and Privacy Laws**

We specialize in data protection and privacy laws, ensuring compliance with global data protection regulations and safeguarding sensitive information through tailored solutions that mitigate risks, protect privacy rights, and maintain regulatory integrity.

#### Alternative Dispute Resolution, Settlements and Litigation Advisory

We provide counsel and representation assistance in civil, commercial, criminal, and employment matters across the GCC, specializing in alternative dispute resolution through mediation, arbitration, and negotiated settlements to achieve favorable outcomes.

## Company Law and Corporate Governance Advisory

Mergers & Acquisitions (M&A): Comprehensive legal support for structuring, negotiating, and closing M&A deals, ensuring regulatory compliance and strategic alignment.

**Joint Ventures & Strategic Alliances:** Drafting and negotiating JV agreements, shareholder agreements, and governance structures to mitigate risks and enhance synergy.

Regulatory Compliance & Reporting: Ensuring compliance with securities laws, corporate governance codes, and financial reporting obligations for publicly listed and private entities.

Corporate Due Diligence: Conducting in-depth legal due diligence for investments, acquisitions, and risk assessment to protect client interests.

**Corporate Governance Frameworks:** Advising on board structures, fiduciary duties, director responsibilities, and ethical business practices in alignment with regulatory standards.

Risk Management & Internal Controls: Implementing policies and procedures to mitigate financial, operational, and legal risks in corporate governance.

Corporate Restructuring & Insolvency: Advising on business restructuring, insolvency proceedings, and turnaround strategies to safeguard business continuity.

# **Business Incorporation and Corporate Services**

Company Formation & Registration: Assistance with setting up businesses in mainland, free zones, and offshore jurisdictions, ensuring full legal compliance.

Corporate Secretarial Services: Managing regulatory filings, meeting minutes, and compliance requirements to ensure smooth corporate governance.

Licensing & Regulatory Approvals: Obtaining trade licenses, regulatory approvals, and industry-specific permits for seamless business operations.

**Shareholder Agreements & Structuring:** Drafting agreements to define rights, obligations, and exit mechanisms for shareholders.

Corporate Governance & Compliance Management: Ensuring adherence to local and international corporate governance standards.

Business Dissolution & Liquidation: Advising on winding up procedures, creditor settlements, and legal formalities for smooth business exits.

**Investment Advisory:** Providing guidance on investment regulations, ownership structures, and tax-efficient corporate setups.

## Contract and Commercial Laws

**Drafting & Negotiation of Contracts:** Preparing customized contracts tailored to business requirements and aligned with client risk appetite & thresholds.

Contract Risk Assessment & Compliance: Reviewing contracts to identify potential legal risks and ensuring adherence to local and international laws.

Commercial Dispute Resolution: Offering mediation, arbitration, and litigation support for breach of contract and associated disputes.

Regulatory Compliance in Contracting: Ensuring commercial agreements comply with industry regulations and jurisdictional legal frameworks.

Cross-Border Contracts: Structuring and negotiating international commercial agreements to mitigate jurisdictional risks.

Franchise & Licensing Agreements: Assisting with drafting and negotiating franchise models, licensing arrangements, and intellectual property protections.

Supply Chain & Procurement Agreements: Structuring agreements to optimize procurement processes, vendor management, and compliance oversight.

## Intellectual Property Law

**Trademark Registration & Protection:** Assisting in securing trademarks, handling oppositions, and enforcing trademark rights across the GCC.

Patent Filing & Prosecution: Guiding clients through the patent application process, ensuring protection of inventions and innovations.

Copyright & Media Rights Management: Advising on copyright protection, licensing, and enforcement strategies for creative and digital content.

IP Due Diligence & Portfolio Management: Conducting audits to assess intellectual property assets and advising on monetization strategies.

IP Litigation & Enforcement: Assisting with client representation in IP disputes, infringement claims, and unfair competition cases.

**Technology & Software Licensing:** Structuring agreements for software development, SaaS models, and IT service contracts.

Trade Secrets & Confidentiality Protection: Advising on strategies to safeguard proprietary business information and prevent misappropriation.

## Banking and Finance Laws

Regulatory Compliance & Risk Management: Ensuring compliance with GCC financial regulations, anti-money laundering laws, and banking policies.

Structuring Financial Transactions: Advising on loan agreements, credit facilities, and syndicated financing arrangements.

Securities & Capital Markets Advisory: Assisting with IPOs, bond issuances, and regulatory filings for capital market transactions.

Cross-Border Investment Strategies: Structuring foreign investments, ensuring tax efficiency, and mitigating regulatory risks.

Corporate & Asset Financing: Drafting and negotiating financing agreements, securitization structures, and debt restructuring plans.

Banking Disputes & Litigation Support: Representing financial institutions and corporate clients in disputes related to banking transactions.

## Foundation and Trust Laws

Trust Formation & Management: Structuring and administering trusts for asset protection and estate planning.

Wealth Preservation Strategies: Implementing legal frameworks to secure intergenerational wealth transfer.

Corporate & Family Foundations: Establishing foundations for philanthropic or business succession purposes.

Legal Structuring for Estate Planning: Ensuring smooth inheritance transitions through legally compliant frameworks.

**Asset Protection Trusts:** Shielding personal and business assets from creditors, legal claims, and political risks.

Trustee Advisory & Fiduciary Services: Providing legal guidance on fiduciary responsibilities and governance structures.

Regulatory Compliance for Foundations: Ensuring adherence to local and international laws governing trusts and foundations.

## Employment and Immigration Laws

Employment Contract Drafting & Compliance: Ensuring contracts align with GCC labor laws and best practices.

Workplace Policies & Employee Handbooks: Developing HR policies for compliance and risk mitigation.

Employment Disputes & Litigation: Assistance in labor disputes, wrongful termination cases, and arbitration proceedings.

Immigration & Work Permits Advisory: Assisting with visa applications, residency permits, and workforce mobility compliance.

**End-of-Service Benefits & Compensation Plans:** Structuring legally compliant severance packages and benefits.

Workforce Restructuring & Downsizing: Advising on redundancies, layoffs, and employee transition strategies.

Regulatory Compliance Audits: Conducting labor law audits to ensure businesses meet legal requirements.

# Family Law

**Divorce & Separation Proceedings:** Providing legal guidance and representation assistance in marital dissolution cases.

Child Custody & Guardianship Matters: Assisting with custody agreements, parental rights, and legal guardianship.

Asset Division & Property Settlements: Ensuring fair distribution of matrimonial assets and financial settlements.

Succession Planning & Will Drafting: Structuring wills and inheritance plans to align with local succession laws.

Cross-Border Family Disputes: Navigating complex international family law matters involving multiple jurisdictions.

Asset Protection and Financial Agreements: Drafting agreements to protect financial interests after marriage dissolution.

Mediation & Alternative Dispute Resolution: Facilitating amicable settlements to avoid prolonged litigation.

# Data Protection and Privacy Laws

Data Protection Compliance: Ensuring businesses adhere to global and regional privacy laws.

Data Breach Response & Cybersecurity Advisory: Advising on legal steps post-data breaches and cyber incidents.

Privacy Policies & Data Processing Agreements: Drafting compliance documents for businesses handling personal data.

Cross-Border Data Transfers: Structuring agreements for lawful international data transfers.

Employee Data & Workplace Privacy: Establishing policies to manage employee information lawfully.

Regulatory Investigations & Compliance Audits: Assisting in regulatory scrutiny and internal compliance checks.

Al & Emerging Technology Compliance: Ensuring legal safeguards for Al-driven data processing and tech innovations.

### Alternative Dispute Resolution, Settlements and Litigation Advisory

Mediation & Arbitration Representation: Advising and representing clients in arbitration proceedings and settlement negotiations.

Litigation Strategy & Case Management: Developing legal strategies and assisting with client representation in civil, commercial, and criminal litigation.

**Debt Recovery & Enforcement Actions:** Assisting in securing financial recoveries and enforcing judgments.

Contractual & Business Dispute Resolution: Resolving commercial conflicts through negotiation or formal proceedings.

Regulatory & White-Collar Crime Defense: Advising clients in regulatory investigations and compliance disputes.

Employment & Labor Disputes Resolution: Handling wrongful termination claims, compensation claims, and workplace conflicts.

Real Estate & Construction Dispute Resolution: Navigating legal challenges in property and infrastructure projects.



### Our Team

Jayesh S. Pillai Founder & Managing Partner

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Jayesh is a highly accomplished legal professional with over 15 years of specialized experience, excelling in corporate law, civil and criminal litigation, arbitration, debt recovery, family law, succession and inheritance, trust law cyber and intellectual property laws.

#### Key Achievements

- Delivered over 550 judicial orders as a Hearing Officer for the Trademarks Registry, showcasing expertise in Intellectual Property law
- Proven expertise in corporate due diligence, M&A, and successfully leading high volume transactions, structuring strategic deals, and incorporating mainland and free-zone entities.
- Provided expert counsel on succession planning, wills, trusts, and inheritances and delivered tailored solutions that ensured smooth wealth transition and minimized disputes
- Advised clients and assisted with court representation in complex civil, criminal and family litigation, and arbitrations to achieve favorable outcomes.
- Led recovery proceedings for claims totaling AED. 1 million, securing significant financial settlements and maximizing client interests.
- Resolved challenging intellectual property and cyber law issues for corporate and individual clients.



### Our Team

# **Heena Jaysinghani**Founder & Managing Partner

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Ms. Heena Jaysinghani is a proficient lawyer with over 13 years of experience across sectors such as specialty chemicals, construction and real estate, FMCG, international trade, commerce and finance. Heena is a Fellow Member of ICSI, and a certified Independent Director. Her areas of specialization include corporate litigation, M&A, capital markets, regulatory compliance, white-collar crime, private equity and dispute resolution

#### Key Achievements

- · Successfully advised on high-value M&A transactions and IPOs, ensuring regulatory compliance and optimal structuring for clients in diverse industries.
- · Led comprehensive legal due diligence for joint ventures, facilitating smooth market entry, business establishment and franchise arrangements for multinational clients in the GCC region.
- Advised on critical legal documents including MoUs and charter documents, share purchase agreements and non-disclosure agreements to safeguard clients' commercial interests.



## Our Team

### **Aravind George Philip**

Associate Partner

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Aravind is a seasoned legal professional with over 15 years of experience in managing high-value, multi-jurisdictional contracts across the US, EMEA, and APAC regions. His expertise lies in international contract laws, deal structuring and contract risk advisory, contract negotiations and strategy, insurance and risk management, employment law, privacy and data protection laws.

#### Key Achievements

- · Advised on high-value agreements worth over USD. 600 Million for multinational corporations across the US, EMEA and APAC regions.
- · Advised global clients on contracting strategy and international contract laws.
- Mediated and resolved complex contractual disputes, and led recovery proceedings for claims totaling USD. 5 million, securing significant financial settlements and maximizing client interests

UAE | India

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